



With investors shying away due to the on-going Euro-zone turmoil, one least one Singapore online unit-trust reseller is drumming up business by doing away with the sales charge. Any catch?

Better known for its [POEMS](#) trading platform, Phillip Securities is offering several bonds funds & CPFIS unit trusts (including several top-performing funds from Aberdeen) at zero sales charge.{loadposition advert1}

### Key Terms & Conditions

- The promotion is only applicable to "Buy" orders submitted through POEMS and transacted on 28 May 2012 to 31 August 2012
- The promotion does not apply to fund switching
- The promotion applies only to a select list of funds (which appended below for reference) and even then not for all modes (cash/CPFIS). See the POEMS website for details

### Any Hidden Charges?

None, as far as can be seen. Phillip does not charge a platform fee. The annual management

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fee (typically 1.5%) is also consistent with those for the same funds sold through other resellers and is normally deducted directly from the value of the fund (i.e. not paid out of pocket by an investor)

**Eligible Units Trusts and Bond Funds**

| Fund Name                        | Asset Class/ Region/Country/Sector      |
|----------------------------------|---|
| Aberdeen Asian Local Credit      | Bond/Nil/Asia Pacific                   |
| Aberdeen Asian Smaller Companies | Equities/Nil/Asia Pacific Small Mid Cap |
| Aberdeen Emerging Markets        | Equities/Nil/Global Emerging Markets    |
| Aberdeen Global Emerging Markets | Equities/Nil/Global Emerging Markets    |
| Aberdeen Global Opportunities    | Equities/Nil/Global                     |
| Aberdeen India Opportunities     | Equities/Nil/India                      |
| Aberdeen Indonesia Equity        | Equities/Nil/Indonesia                  |
| Aberdeen Malaysian Equity        | Equities/Nil/Malaysia                   |
| Aberdeen Pacific Equity          | Equities/Nil/Asia Pacific ex Japan      |
| Aberdeen Singapore Equity        | Equities/Nil/Singapore                  |
| Aberdeen Thailand Equity         | Equities/Nil/Thailand                   |
| DWS China Equity Fund            | Equities/Nil/China                      |
| DWS Global Themes Equity         | Equities/Nil/Global                     |
| DWS Invest Top Dividend          | Equities/Nil/Global                     |
| DWS Lion Bond Fund               | Bond/Nil/Global                         |
| DWS Premier Select Trust         | Balanced/Nil /SGD Balanced              |
| Fidelity America Fd A            | Equities/Nil/North America              |
| Fidelity America Fd A            | Equities/Nil/North America              |
| Fidelity America Fd A            | Equities/US/North America               |
| Fidelity Asian High Yield        | Bond/Nil/Asia Pacific Hedged            |
| Fidelity China Focus Fd          | Equities/Nil/China                      |
| Fidelity Emerging Markets        | Equities/Nil/Global Emerging Markets    |
| Fidelity Euro Bond Fd A          | Bond/Nil /EUR                           |
| Fidelity European Growth         | Equities/Nil/Europe (SRS)               |
| Fidelity European High Yield     | Bond/Nil/Europe High Yield              |
| Fidelity Global Inflation        | Bond/Nil/Global Hedged                  |
| Fidelity Greater China Fd        | Equities/Nil/Greater China              |
| Fidelity International Bond      | Bond/Nil/Global                         |
| Fidelity South East Asia         | Equities/Nil/Asia Pacific ex Japan      |
| Fidelity US High Yield Fd        | Bond/USD /USD High Yield                |
| Fidelity USD Bond A              | Bond/Hedged/USD                         |

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|                                |   |      |
|--------------------------------|---|------|
| Fidelity USD Bond Fd A         | Bond/Nil /USD   |      |
| Henderson European Fd          | Equities/Nil/Europe ex UK                               |      |
| Henderson Global Property Fd   | Equities/Nil/Global Real Estate                         |      |
| Henderson Global Tech Fd       | Equities/Nil/Information Technology                     |      |
| HSBC GIF - Global Bond         | Bond/Nil/Global   |      |
| HSBC GIF - Indian Equity       | Equities/Nil (SGD)                                      |      |
| Legg Mason WA Asian Bond       | Bond/Nil/Asia Pacific (Hedged) SGD                      |      |
| Legg Mason WA Emerging Mkts    | Bond/Nil/Global Emerging Markets SGD                    |      |
| Legg Mason WA Glb High Yield   | Bond/Nil/Global (dis) (Hedged) SGD                      |      |
| Legg Mason WA Glb Inflation    | Bond/Nil/Global (dis) (Hedged) SGD                      |      |
| Legg Mason WA Glb Multi-Sector | Bond/Nil/Global (Q dis) (Hedged) SGD                    |      |
| Legg Mason Western Asset       | Bond/Nil/Asia Pacific                                   |      |
| Legg Mason Western Asset       | Equities/Nil/Asia Pacific ex Japan                      |      |
| Legg Mason Western Asset       | Bond/Nil/Global Trust                                   |      |
| Legg Mason Western Asset       | Equities/Nil/Asia Pacific ex Japan                      |      |
| Legg Mason Western Asset       | Bond/Nil/Global Trust                                   |      |
| Legg Mason Western Asset       | Equities/Nil/Asia Pacific ex Japan                      |      |
| Legg Mason Western Asset       | Bond/Nil/Global Trust                                   |      |
| Schroder Asian Bond Fd         | Bond/Nil/Asia Pacific                                   |      |
| Schroder Asian Gr Fd           | Equities/Nil/Asia Pacific ex Japan                      |      |
| Schroder Asian Premium         | Bond/Nil/Asia Pacific                                   |      |
| Schroder China Opportu         | Equities/Nil/China                                      |      |
| Schroder Glb Emerg Mkts        | Equities/Nil/Global Emerging Markets                    |      |
| Schroder Global High Yield     | Bond/Nil/Global High Yield                              |      |
| Schroder ISF Asian Bond        | Bond/Nil/Asia Pacific Absolute Return                   |      |
| Schroder ISF Emerg Mkts        | Bond/Nil/Global Emerging Markets Hedged Absolute Return |      |
| Schroder ISF Emerg Mkts        | Bond/Nil/Global Emerging Markets Absolute Return        |      |
| Schroder ISF Emerg Mkts        | Bond/Nil/Global Emerging Markets Hedged Absolute Return |      |
| Schroder ISF Glb Corporate     | Bond/Nil/Global Corporate                               |      |
| Schroder ISF Glb Corporate     | Bond/Nil/Global Corporate Hedged                        |      |
| Schroder ISF Glb High Yield    | Bond/Nil/Global High Yield                              |      |
| Schroder ISF Glb Inflation     | Bond/Nil/Global Inflation Hed EUR                       |      |
| Schroder ISF Glb Inflation     | Bond/Nil/Global Inflation Hed USD Hedged                |      |
| Schroder ISF Strategic         | Bond/Nil/Global   |      |
| Schroder Multi-Asset Rel       | Related/Nil/Global Flexible                             |      |
| Schroder Singapore Fixed       | Bond/Nil/SGD Class A                                    |      |
| Schroder Singapore Trust       | Equities/Nil/Singapore                                  |      |
| Schroder Strategic Bond        | Bond/Nil/Global   |      |
| UOB GrowthPath Port            | Global Target Maturity                                  | 2020 |
| UOB GrowthPath Port            | Global Target Maturity                                  | 2030 |
| UOB GrowthPath Port            | Global Target Maturity                                  | 2040 |

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|                          |          |                  |                  |
|--------------------------|----------|------------------|------------------|
| UOB GrowthPath Port-     | Balanced | Nil/Global       | Target Maturity  |
| UOB United Asia Fund     | Equities | Nil/Asia Pacific | ex Japan         |
| UOB United Asian Bond    | Fund     | Nil/Asia Pacific |                  |
| UOB United Emerging      | Markets  | Nil/Global       | Emerging Markets |
| UOB United Enhanced      | Bond     | Nil/Global       | SGD              |
| UOB United Global Bd     | Fund     | Nil/Global       |                  |
| UOB United International | Equities | Nil/Global       |                  |
| UOB United International | Equities | Nil/Global       |                  |
| UOB United Renminbi      | Bond     | Nil/USD          |                  |
| UOB United Renminbi      | Bond     | Nil/USD          |                  |
| UOB United SGD Fund      | Bond     | Nil /SGD         |                  |

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